

## BOGDAN ALEXANDRU DRĂGOI

**Date of birth:** 27 May 1980

**Nationality:** Romanian

**Education: Tufts University, Fletcher**, Boston, Massachusetts  
Specialization in International Relations – graduated **Magna cum Laude**  
Specialization in Economics – graduated **Magna cum Laude**  
Member of **Golden Key Honor Society**

**Distinctions: National Order of the Star of Romania** – Knight grade  
**Sovereign Military Order of Malta** – Grand Cross pro Merito Melitensi

**Foreign languages:** English, French, Italian

### **Career path:**

March 2015 – Present

**Chairman of the Board of Directors of SIF1**  
**General Manager of SIF Banat-Crisana**

May 2012- December 2014

**Presidential Counsellor – Presidential Administration**

Main responsibilities:

- Organizing the dialogue of the President of Romania with the business environment
- Collaborating with the business environment and maintaining the relation with its representative organizations
- Elaborating points of view and proposals regarding normative acts drafts, which are related to the field of expertise
- Drafting analyses and proposals regarding the position of the President of Romania with respect to the matters of the internal business environment
- Representing the President of Romania, by mandate, to internal and international reunions on matters concerning the Romanian and the international business environment

February 2012 - May 2012

**Minister – Ministry of Public Finance**

Main responsibilities:

- Conducting negotiations with the International Monetary Fund, the European Commission and the World Bank with regard to the Letter of Intent afferent to the preventive program concluded with IMF and the Letter of Intent to the European Commission
- Coordinating the work group at government level in charge with the implementation of tax-budget policies to prioritize budgetary expenses
- Coordinating the activity of the National Agency for Fiscal Administration to improve revenue collection by implementing new measures
- Establishing and coordinating the Economic-Financial Inspection Department to monitor and check the expenses carried out by state institutions and companies
- **Member of the ECOFIN Board**

- **European Investment Bank** - EIB Governor  
- February – April 2012

January 2009 – February 2012

**State Secretary – Ministry of Public Finance**

Main responsibilities:

- Coordinating the Treasury and Public Debt Department, in charge with the Public Debt Strategy, with the issuance of treasury bills and bonds on capital markets (internal and international), GMTN Program (Reg. S/144A)
- Responsible for negotiating with the International Monetary Fund, the European Commission and the World Bank of the Letter of Intent and of the Memorandum of Understanding.
- Negotiating DPL and DDO loans with the World Bank.
- Conducting the meetings with Romanian and foreign investors to present the reforms and measures implemented by Romania; deal and non-deal roadshows
- Coordinating the relation with rating agencies (Standard Poor's, Fitch and Moody's)
- Coordinating the State Aid Department in charge with the implementation of state aid schemes afferent to large investment projects: Ford, Pirelli, Continental, Renault, Honeywell etc.
- Coordinating the European Funds Department (January 2009 - March 2011) responsible for promoting the legal framework of EU funds to improve the absorption rate of Structural Instruments in Romania
- Coordinating the ISPA Department responsible for monitoring co-funded projects from ISPA funds.
- **CEC Bank** - Member of the Board of Directors  
- 30.04.2009 – 09.02.2012
- **EXIM Bank** - Chairman of CIFGA  
- 12.01.2009 – 09.02.2012
- **Fondul Proprietatea**  
- Member of the selection committee for the manager of Fondul Proprietatea: 31.03.2008 – 05.10.2009  
- Chairman of the Committee of Representatives of Fondul Proprietatea SA: 29.09.2010 – 08.02.2012
- **European Investment Bank** - Member of the Board of Directors  
- January 2009 – February 2012
- **Council of Europe Development Bank** - Member of the Board of Directors  
- January 2009 – February 2012

November 2007 – June 2008

**General Manager, Economic Department - Bucharest Municipality City Hall**

Main responsibilities:

- Negotiating financial agreements with International Financial Institutions
- Negotiating on behalf of Bucharest City Hall of the financing by JIBIC of the Project for the construction of the metro network which will link the city center with the Bucharest International Airport, amounting EUR 1.3 billion
- Coordinating the relation with rating agencies (Standard Poor's, Fitch and Moody's)
- Elaborating the budget of the Bucharest Municipality City Hall afferent to 2008 and obtaining its approval from the General Council of Bucharest Municipality

September 2006 – November 2007

**State Secretary – Ministry of Public Finance**

Main responsibilities:

- Coordinating the Treasury and Public Debt Department, in charge with the Public Debt Strategy, with the issuance of treasury bills and bonds on capital markets (internal and international)
- Coordinating the European Funds Department, in charge with the promotion of the legal frame of EU funds
- Coordinating the ISPA Department responsible for monitoring co-funded projects from ISPA funds
- Implementing the PHARE program and the Transition Facility for Romania
- Negotiating with the European Investment Fund of the JEREMIE program for Romania

April – September 2006

**Minister Counsellor – Ministry of European Integration**

Main responsibilities:

- Drafting the Regional Operational Programme (allocating 4 billion euros from European Funds)
- Preparing business plans for 90 projects eligible for funding from structural funds (EUR 500 million)

October 2004 – April 2006

**Vice President/Shareholder - FocusSat SA Romania**

Main responsibilities:

- Launching the first digital television platform in Romania
- Negotiating the acquisition of space on Satellite Thor 3, of transceiver equipment, encryption equipment
- Creating the distribution network for the FocusSat products composed of 500 stores at national level
- Introducing, for the first time in Romania, the prepayment system on the TV market
- Selling FocusSat (50,000 subscribers) to UPC Romania and Chello Media UK

November 2003 – December 2004

**Associate – Inquam Limited UK**

Main responsibilities:

- Obtaining a financing of EUR 100 million from the Romanian and the American market in order to extend the Telemobil SA – ZAPP network
- Refinancing the credit line in the amount of EUR 25 million for Telemobil SA – ZAPP
- Preparing the financial study regarding the implementation of the wireless internet system in Inquam subsidiaries

January 2002 – November 2003

**Business analyst – Inquam Limited UK**

Main responsibilities:

- Preparing business plans and feasibility studies for different investment opportunities of Inquam Ltd in Great Britain and France
- Participating to the taking over of Dolphin Telecom UK
- Participation to discussions with Bear Stearns and Lehman Brothers to create an investment fund worth one billion Euro in telecommunications.